



Margot F.W. Halstead, MBA, PMP, PCC

Margot has a long passion for interpersonal communication which has led all her professional decisions from becoming an effective and certified facilitator, working with freight teams improving their communication to restore business effectiveness, becoming a coach specializing in the communication aspects of leadership to working with companies to determine the health of their culture. This passion is culminating in her upcoming book, “The Magical Ok: Shifting Conversation to a Constructive Destination.”

Past Experience

Margot served as the lead team engagement specialist, executive coach, and program creator for leadership development for large government contracting clients SAIC, Leidos, Orbital ATK and Northrop Grumman for over 10 years. She has a portfolio of experiences including:

- Designing and implementing leadership development programs for elite C-suite successors
- Professorships
- Interpersonal communications coach
- Facilitating struggling team decision points
- Leading the change management efforts for large enterprise-wide systems upgrades and installations.

Margot also has extensive experience in designing, creating, and implementing various types of mentoring programs including ‘mentoring for all,’ formal, informal, strategic, and ad hoc components. With outstanding project management skills and extensive experience in the business change management function, assisting with large scale enterprise wide HRIS upgrades and entire business separations, she brings a balance of business knowledge, project management know how, and interpersonal communication that is a rare combination in coaching.

Margot comes with a background in managing legal partnerships in the Washington, D.C. law firms of Squire Patton Boggs; Morgan, Lewis and Bockius; and Pillsbury Winthrop Shaw Pittman. She has also taught foundational and advanced communication classes at Northern Virginia Community College and University of Phoenix.

Education

Margot holds a BA in Interpersonal Speech Communication with a minor in Afro-American studies, an MBA from Marymount University with a concentration in Organizational Development.

Certifications

Margot is a Project Management Professional (PMP) and a Certified Professional Coach (CPC) achieving PCC status with the accrediting association of ICF. She is certified in leadership assessment vehicles to include Conversational Intelligence®, Energy Leadership Index®, Certified Behavioral Analyst (DISC®), MBTI, FIRO-B, and DiSC. Margot is also certified in Leadership Circle, Insight360 and Lominger Behavioral Competencies 360 instruments. As well, Margot is a certified Virtual Facilitator, Culture Facilitator and Culture Assessor.

Accomplishments

Some of Margot’s accomplishments are:

- The healthy success of the business and cultural split of a large government contractor into two strongly maintained independent companies gained the attention of the Executive Leadership Council, Project Management Institute, Center for Creative Leadership and MASIE. Each requested Margot to come and speak

to their organization about her experiences with Change Management, Talent Management and Coaching as she is quoted in several of their periodicals.

- Facilitating struggling teams back to thriving teams.
- And volunteering her coaching time assisting older adolescent's transition from home to independence.