

Donna Pearing, MD, CCMC, PCC



Ms. Pearing is an executive and leadership coach, leadership development trainer and facilitator and organizational development consultant. She specializes in individual, team, and organizational leadership development. Ms. Pearing's belief is that every individual has the ability to reach his/her full potential and that the opportunities open to each of us are endless. Building awareness of the possibilities, realizing one's strengths, abilities, resources, and challenges all light the way to new opportunities and new paths to explore and experience. Becoming more self-aware of how we respond and react in certain situations enables us to make new choices and more informed decisions in order to get the results that we desire.

Education

She obtained her Masters in Organization Development and Knowledge Management from George Mason University and also earned her Leadership/Executive Coaching Certification from Georgetown University, as well as certification as a career management coach. She received her Bachelor of Science in Psychology and Spanish from Dickinson College and attended IES Institute for a semester abroad.

Past Experience

Ms. Pearing is an ICF (International Coach Federation) credentialed Leadership/Executive Coach (PCC level), Instructor and Facilitator with over 25 years of practical business, managerial, and leadership experience in Fortune 500 companies, such as IBM and Siemens. During her career in IT and Telecommunications, she gained experience and appreciation for the entire business continuum, to include sales, sales support, systems engineering, systems design, implementation, project management, operations, and service. This experience enables Ms. Pearing to relate to business challenges and allows her to incorporate real-life experience with organization and development practices throughout her coaching and consulting.

She has over 2000 hours of Leadership, Executive and Professional coaching for leaders and emerging leaders from both the Private and Public sectors. Ms. Pearing has an extensive track record in achieving game-changing results with her clients through utilizing a wide variety of behavioral techniques and methods to assist the client in achieving a mutually identified set of goals to improve his or her professional performance and personal satisfaction and, consequently, to improve the effectiveness of the client's organization. She helps clients discover their core strengths and how to best utilize them to achieve desired and sustainable results.

Ms. Pearing also has over 15 years of experience in leadership development training. She has taught over 250 programs, touching over 6,000 participants. She has been the lead instructor for a large government agency's Leaders' Academy, which incorporates 10 different classes for emerging and experienced leaders over the course of two years. In addition, Ms. Pearing has led off-site events programs such as the Leadership Potential Program, focusing on leadership competencies and team development skills. She has led teambuilding workshops for intact teams to enhance communications, build relationships, and understand different working, learning and leadership styles in order to subsequently work more effectively together.

Certifications

Ms. Pearing is a member of the International Coach Federation through which she has obtained her Professional Certified Coach, (PCC). She is also a Certified Career Management Coach (CCMC). In addition to her professional certifications, she also has certifications in the following tools and assessments: Myers Briggs (MBTI), FIRO- B, Strength Deployment Inventory (SDI), DiSC, Strengths Finders Assessment, as well as a variety of 360 assessments.

Community Involvement

In addition to her work with private and public organizations, Ms. Pearring also volunteers her services at non-profit organizations such as The Carpenter's Shelter and The Women's Center. She is focused on enabling others to enhance their ability to develop their professional and life skills in order to lead a healthy, productive and financially stable life.

Ms. Pearring is also passionate about her family and incorporates her practice of developing strengths, leadership competencies, and emotional intelligence with them. She lives in Annandale, VA with her husband and has three young adult children.